

基本信息 BASIC INFORMATION

客户编号*3 CUSTEOMER ID*3	FDB2389	最终客户编号*4 END USER ID*4	UNKNOWN
产品型号 ITEM CODE	FG240128B00-FHWFBW-51YN	客户型号 OEM CODE	FG240128B00-FHWFBW-51YN
产品名称 PRODUCT	LCD module	价格状态*5 QUOTATION STATU*5	Formal quotation
报价时间 QUOTATION DATE	2019-AUG-06TH	报价失效时间*6 EXPIRY DATE*6	2020-FEB-06TH
付款方式 PAYMENT METHOD	T/T	信用等级*7 PAYMENT TERMS*7	Before shipment
开模费*8 TOOLING FEE*8	FREE	默认起订量*9 DEFAULT MOQ*9	No limitation
参考交期*10 LEAD TIME INFO*10	Refer to Mark10 in last page	包装信息*11 PACKING REFERENCE*11	Refer to Mark11 in last page
价格备注 RMARKS	NONE		

报价信息 QUOTATION INFORMATION

单价 PRICE	货币 CURRENCY	税点 TAX	价格条款 PRICE TERMS	价格起订量*9 PRICE MOQ*9	运输方式 TRANSPORT	指定货代 FORWARDER
24.5000	USD/PCS	0%	FCA XIAMEN	700 PCS	TBD	TBD
24.7000	USD/PCS	0%	FCA XIAMEN	100 PCS	TBD	TBD
25.0000	USD/PCS	0%	FCA XIAMEN	No Limitation	TBD	TBD

*1 福德电子一直不断努力改善我们的管理和流程（包括报价流程）以为您提供更有效的服务。福德电子于 2013 年 9 月 8 日采用了更成熟的管理系统，放弃原来的网页报价方式，采用了 PDF 报价单格式。本报价所涉及的内容为保密内容。任何传播，转发，复制的行为都是禁止的。本报价的最终解释权归福德电子所有。

FORDATA has been trying to improve our management and procedures (including quoting procedure) all the time, in order to provide more effective service for you. FORDATA began to apply a more mature management system on September 8TH 2013, giving up the original quoting method on website and adopting PDF format. The information contained in this quotation sheet is confidential. Any distribution, dissemination or copying of this information is strictly prohibited. The final right to explain this quotation is subject to FORDATA.

*2 这个数字表示报价的次数。福德电子会在同一份报价单中为您提供同一款产品型号的所有历史报价以让您了解我司的价格变化趋势。It refers to the times of quoting here. FORDATA will provide all the history quotations of the quoted item in one quotation sheet, so that you can compare the price changing tendency of this item in FORDATA.

*3 这个编号是贵司在福德电子的唯一识别号。本报价是针对该编号(即贵司)提供的报价。
This code is the only identification code for your company in FORDATA. This quotation is offered for your company.

*4 这个编号是由福德电子将您提供的最终客户信息登记后产生的编号，本报价不针对该编号。且福德电子不承诺提供客户保护。
This code refers to the identification code for your end customer of whom you offered the related information to FORDATA. This quotation sheet is not offered to your end customer. FORDATA does not promise to provide customer protection.

*5 估价状态的价格是在产品处于设计阶段时估算的价格。该状态的价格无法用于正式批量定单。仅供您参考并确定开模费。在本报价单指定有效期限内的正式报价可以作为批量定单的价格依据。
The estimated price is just a price for the item which is still in the process of designing. The estimated price cannot be used for bulk orders. It is just provided for your price reference and tooling charge confirmation. The formal price, during its specified period of validity, can be used as the price basis for bulk orders.

*6 该时间为本报价单的失效时间。如果您在该时间之后下单，需要由福德电子重新确认价格。 It refers to the time when this quotation becomes invalid. If you place orders after this time, the price should be re-confirmed by FORDATA.

*7 福德电子作为制造商，无法为您提供财务方面的资金支持。如果您需要更优惠的支付帐期，您可以通过愿意提供帐期服务的代理商（比如您自己的代理商或者福德电子授权的代理商）向福德电子采购。
As a manufacturer, FORDATA cannot provide financial support for our customers. If you need more favorable payment terms, you are suggested to purchase the item from FORDATA via distributors (your own distributors or the distributors authorized by FORDATA) who can provide the credit service for you.

*8	TOOLING	Character COB	Graphic COB	Character COG	Graphic COG	LCD Panel	LED Backlight
	免费开模 (FREE)	2pcs free sample	--	2pcs free sample	2pcs free sample	2pcs free sample	2pcs free sample
	收费开模 (CHARGED)	5pcs free sample	5pcs free sample	5pcs free sample	5pcs free sample	5pcs free sample	5pcs free sample

*9 定制产品有【默认起订量】的数量限制。但在有足够可支配库存的情况下，福德电子很乐意接受您的小批量订单以提供您更灵活的服务。因此本报价单依然体现低于【默认起订量】的数量价格。
There is a default MOQ limitation for customized product. But, as long as FORDATA has enough available stock of this item, we are pleasure to accept your order whose quantity being less than default MOQ limitation, to offer you more flexible service.

*10	ACTION	Standard COB	Standard COG	Customized COB	Customized COG	LCD Panel	LED Backlight
	草图 / Draft	---	---	< 3 days	< 3 days	< 3 days	< 3 days
	报价 / Quotation	< 24 hours	< 24 hours	< 5 days	< 5 days	< 2 days	< 2 days
	图纸/Counter Drawing	< 24 hours	< 24 hours	< 5 days	< 5 days	< 5 days	< 4 days
	样品 / Sample	< 1 week**	< 1 week**	< 6 weeks	< 6 weeks	< 5 weeks	< 4 weeks
	批量/Mass-Production**		9 weeks @ Exceed 10K pcs/lot 8 weeks @ 3000~10K pcs/lot 6~7 weeks @ 1~2999 pcs/lot			8 weeks @ Exceed 10K pcs/lot 7 weeks @ 3000~10K pcs/lot 6 weeks @ 1~2999 pcs/lot	

**实际交期信息会根据库存的不同，生产难度，生产工序，我司生产线的生产情况而变化。请联系福德电子销售人员以获得准确的交期信息。
The mentioned LEAD TIME will be subject to stock, workload, producing difficulty and order situations. Please contact us for accurate LEAD TIME

*11 通常来说，福德电子不在报价时提供包装信息。我司可以在发货前（货物包装完成后）告知准确的包装信息。对于标准产品，您可以在产品 DATASHEET 的最后一页看到包装信息。对于非标产品，请直接和福德电子的销售人员询问相关包装信息，且该报价阶段提供的包装信息只能作为参考。

Generally speaking, FORDATA does not provide packing information together with quotation. We will inform you of accurate packing information before shipment. The packing information of standard items can be found on the last page of datasheet attached to the quotation, but if you need packing information of non-standard items, please inquire it from FORDATA's sales directly. Please notice that the packing information you get during quotation period is only for reference.